



CSA 44TH AGM TO EXPLORE SHIPPING INDUSTRY OF THE FUTURE



44th AGM, Conference & Exhibition 2014

The future of the shipping industry will take precedence at the 44th annual general meeting, conference and exhibition of the Caribbean Shipping Association (CSA) to be held from October 13 – 15, 2014.

The conference, hosted by the CSA in collaboration with the Asociación de Navieros de la República Dominicana (Shipping Association of the Dominican Republic) is being held at the Barcelo Bavaro Beach Resort, Punta Cana, Dominican Republic.

High on the agenda is the topic: 'The Next 50 Years of Shipping'. Noted maritime analyst Lars Jensen, chief executive officer of SeaIntel Consulting, will explore the topic using current data.

The Nicaraguan Canal Project, a potential rival to the Panama Canal, will also be discussed in a session being addressed by Dr. Paul Oquist, Private Secretary of National Policy Presidency of the Republic of Nicaragua. The project, which is said to be scheduled for a December 2014 start, is being funded through Chinese investment

and could cost a minimum of USD 40 billion.

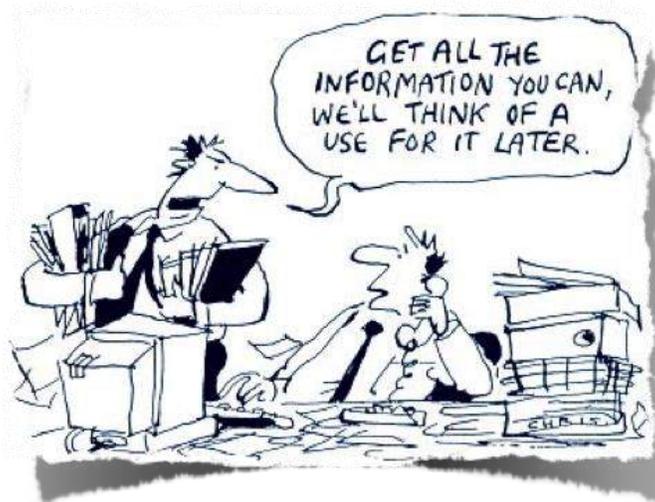
Discussions will continue on the cruise industry. Michael Ronan, retired Vice President of Government Relations, Caribbean, Latin America and Asia for Royal Caribbean International and Celebrity Cruises, will examine 'The Present and Future of the Cruise Industry in the Caribbean'.

In keeping with its objective to develop human capital in the maritime industry, the CSA has on the agenda, 'People – The Missing Link: Social Engineering and the Cost to your Operations'. This topic will be presented by Jayson Street-Senior Partner, Krypton Security.

Other topics for discussion include: 'natural gas energy in the Caribbean'; 'the role of tug services in competitiveness of terminals and shipping lines'; 'marine litter - its effects on ports, ships and marine life'; 'design and optimization of cost effective warehouses'.

The conference will also feature presentations from Ports of the Dominican Republic – Haina International Terminal; DP World Caucedo-Morten and San Souci Ports.

If you have not yet registered for our 2014 AGM, Conference & Exhibition, there's still time. Click [here](#) for details.

>> *Forecasting AGM 2014***CSA AGM Delegates to benefit from technical expertise on Social Engineering**

Jayson E. Street, renowned Social Engineering expert, will address delegates at the CSA's 2014 AGM and Conference on the theme: "PEOPLE-THE MISSING LINK": Social Engineering and the Cost to your Operations.

Social Engineering uses human error or weakness to gain access to any system despite the layers of defensive security controls that have been implemented via software or hardware. The ultimate security wall is the human being, and if that person is duped, the gates are wide open for the intruder to take control.

Hackers are always on the lookout for ways to gain access to valuable resources such as computer systems, corporate or personal information which they can use maliciously or for personal gain. Sometimes they access a company's data when there are genuine gaps in the security but according to According to SANS Institute, a US Based computer security research and training firm, more often than one can guess, they get through because of human simple behaviours such as trust, when people operate on the basis of simple assumptions, or the ignorance of some who are unaware of the consequences of being careless with information. [Click here for further reading](#)

With over a decade of experience in Information Technology Security, Street has created and conducted security awareness training for major Internet banks, and has created security policies and procedures currently used across several companies. He will share some of his knowledge on intrusion detection, penetration testing, auditing and most importantly critical steps that should be taken by companies to safeguard its resources and data.

Spotlight on Cruise

As competitive threats loom, the spotlight will be turned yet again the Caribbean's Cruise Shipping Industry, its current state and readiness for what lies ahead.

Michael Ronan, former Vice President of Government Relations, for the Caribbean, Latin America and Asia at Royal Caribbean International and Celebrity Cruises will present on day 2 of the upcoming conference on the Present and Future of the Cruise Industry in the Caribbean.

Ronan is a cruise industry veteran of more than 40 years. He also held the position of Regional Vice President of Government and Community Relations. In this capacity, he was Royal Caribbean's chief liaison with destination governments and community organizations throughout the Western Caribbean, Central and South America.

Mr. Ronan was the company's Associate Vice President of Destination Development from 1999-2004. In that role, he established and maintained strong relationships with the ports Royal Caribbean International and Celebrity Cruises visits, including those in Alaska, the Caribbean, Europe, Asia, Australia and South America.

He also

directed Royal Caribbean's Shore Excursion Programs and Destination Development. As such, he was responsible for developing relationships with private and public venues, and excursion vendors for more than 1,000 tours and excursions in more than 150 ports of call worldwide.

Mr. Ronan joined Royal Caribbean International in 1989 as Director of Port Planning, a newly created department within the company's Hotel Operations department. His responsibilities included shore excursions, port agent selection, the berthing of ships worldwide and industry associations.

Prior to joining Royal Caribbean, he worked for Norwegian Cruise Line as Director of Cruise Programs. He also spent more than 12 years as an owner and manager of two tour and excursion companies that serviced major cruise lines visiting the Dominican Republic.

He also is on the board of the Caribbean Tourism Organization and the U.S. - Mexico Chamber of Commerce.



Dr. Lars Jensen looks ahead to Shipping's Next 50 Years

Lars Jensen is CEO and Partner of SealIntel Consulting, which is focused on providing expert assistance in process improvement as well as strategic decision making in the container shipping sector. He is also co-founder of SealIntel Maritime Analysis which was established in 2011 and focused on providing impartial as well as actionable market intelligence for the container shipping industry.

Lars Jensen has 13 years of experience inside the container shipping industry. This covers a combined period of 8 years as Director of driving and developing market intelligence & analysis for Maersk Line, Maersk Logistics and The Containership Company. Additionally Lars Jensen has for 2 years been CEO of the purely online container carrier Youship, as well as in charge of developing and implementing eCommerce strategy in Maersk Line.

The Nicaragua Canal Project



Estimated to cost Chinese investors HKND Group upwards of USD 40 Billion, the Nicaragua Canal may shift the shipping dynamic in the Caribbean and throughout Latin America upon its scheduled completion in 2020. The Nicaraguan Government appears to be moving full speed ahead, with construction set to start in December 2014.

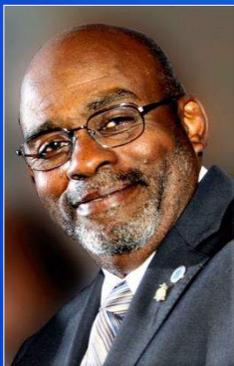
Hear details on this development from the source. Dr. Paul Oquist, Minister of National Policy and Private Secretary to the President of

the Republic of Nicaragua will discuss his country's plans for the establishment a brand new canal which is proposed to have the capacity to handle vessels of 13,000+ TEUs.

In his present functions, Dr. Oquist conceptualizes, organizes, implements, and evaluates governance programs at the regional, national and local levels. He utilizes an integrated and comprehensive approach that combines policy, institutional and cultural analysis.

He is the founder, and President of the Board of Directors, of the Institute for Nicaraguan Studies, Nicaragua's premier governance research and training organization.

CSA to Honour Former Director of Information and Public Relations



The Caribbean Shipping Association (CSA) will pay special tribute to its former Director of Information and Public Relations, Michael Jarrett, former director of Information and Public Relations, CSA during its 44th annual general meeting, conference and exhibition.

Mr. Jarrett who served the CSA for over 25 years demitted office in 2013. He is credited with the development of the Associations 'Caribbean Maritime Magazine' as well as the establishment of its Silver Club, which comprises individuals who have been members of the CSA for 25 years or longer.

He will receive a citation during the opening ceremony of the Annual General Meeting and will receive an award during the Gala and Awards Ceremony.



Shipping Insight 2015

The CSA's business exposition, 'Shipping Insight' will be officially opened on October 13th and will run throughout the duration of the 2014 Conference. The 'Shipping Insight' series, held once a year at CSA annual general meetings, is an integral part of the conference experience. It allows participants to interact one-on-one with suppliers and service-providers, to discuss problems, solutions and potential for future business.

Here's a preview of the exhibitors at Shipping Insight 2015



Ocean Group's core business is creating and building businesses. As a private company, founded in 2005, it has created and developed businesses in rapidly growing and diverse sectors including: private aviation, agriculture, real estate, corporate finance, banking and fiduciary services, technology, media and internet. The company has offices in New York, London, Geneva and Moscow and is rapidly expanding into new markets.

NW Bend Boats LLC is United States-based Company that builds boats for Government, Commercial and Recreational purposes. The company boasts that you can ride in confidence as its aluminum vessels aren't just strong - they are unique, built specifically to fit the way you use them. Boats are custom designed to suit specific needs and are put through their paces and are personally tested by the experts at NW Bend Boats.



NW Bend Boats

SVITZER

Since 1833, Svitzer has provided safety and support at sea. With 4,000 employees, a fleet of 430 vessels and operations all over the world, Svitzer is the global market leader within towage and emergency response.

Wärtsilä is a global leader in complete lifecycle power solutions for the marine and energy markets. By emphasising technological innovation and total efficiency, Wärtsilä maximizes the environmental and economic performance of the vessels and power plants of its customers.



Shipping Insight 2015

Taylor Machine Works line of heavy duty forklift trucks, container handlers, and specialty machines, continues to lead the industry due to our emphasis on ruggedness, reliability and support. For over 80 years now, Taylor has been bringing their credo of faith, vision and work to the world's users of Heavy-duty lift machinery.

Haina International Terminals, SAS, was established in October 2000 to streamline all operations of the Port of Rio Haina. The terminal is the first port to receive Dominican ISO9001-2008 and the first in the country to receive AEO certification. In addition to its ISO certification, the terminal is also Business Alliance for Secure Commerce and C-TPAT certified.



Maritima Dominicana, S.A. is a ship agency offering a full range of services to the maritime industry, both to ship owners and cargo interests. The company handles port agency and ship husbandry matters for all kinds of vessels, regular liner and tramp calls. Additionally, the company offers various kinds of cargo storage and handling facilities at locations at or near the main ports.



MARITIMA DOMINICANA, S.A.S.



Reefer Services was established in 1999 to provide reefer containers to shipping clients using the Haina River port located in the Dominican Republic. Prior to the establishment of Reefer Services S.A. there were no cool equipment manufacturer's representatives in the Dominican Republic. In the last four years, the company has expanded its business to include the provision of domestic refrigeration transport services.

The Dominican Republic Tourism Company is responsible for promoting sustainable tourism development in the Dominican Republic, through the formulation and regulation of policies, strategies and actions to encourage tourism investment, ensure the quality of management and promote community involvement in the actions of the sector. Its mission is to be the catalytic entity of demand Travel Services, which contributes to the identification of opportunities for the creation of social, ecological and economically productive markets for the Dominican Republic.



>> *2014 AGM & Conference Highlights*

DAY 1 – Monday, October 13th	
8:00 AM	SHIPPING INSIGHT 2015 EXHIBIT (ALL DAY)
8:30 AM	OPENING CEREMONY
<p>Danilo Medina Sánchez President, Dominican Republic</p> <p>Francisco Javier García Fernández Minister of Tourism, Dominican Republic</p> <p>Grantley Stephenson, C.D., J.P. Chairman & CEO, Kingston Wharves CSA President</p> <p>David Jean Marie CEO, Barbados Port Inc. CSA Vice President</p>	
10:30 AM	AGM BUSINESS
<p>Presentation of New Members Matters Arising Approval of Accounts Election of Officers 2014/2015</p>	
12:30 PM	NETWORKING LUNCH
2:00 PM	GROUP MEETINGS
7:00 PM	CULTURAL ACTIVITY
DAY 2 - Tuesday, October 14th	
8:00 AM	SHIPPING INSIGHT 2015 EXHIBIT (ALL DAY)
8:30 AM	NICARAGUA CANAL PROJECT
<p>Dr. Paul Oquist Minister & Private Secretary for National Policy Presidency of the Republic of Nicaragua</p>	
10:30 AM	50 Years of Shipping
<p>Dr. Lars Jensen Seaintel Consulting</p>	
11:30 AM	PRESENT AND FUTURE OF THE CRUISE INDUSTRY IN THE CARIBBEAN
<p>Michael Ronan Vice President of Government Relations Royal Caribbean International & Celebrity Cruises</p>	
12:30 PM	NETWORKING LUNCH

DAY 2 – Cont'd	
2:00 PM	"PEOPLE-THE MISSING LINK": Social Engineering and the Cost to your Operations
<p>Jayson Street Senior Partner Krypton Security</p>	
3:00 PM	PORTS OF DOMINICAN REPUBLIC
<p>Erik Alma Chairman & CEO Haina International Terminal</p> <p>Morten Johansen Executive Director & Vice President DP World Caucedo</p> <p>Jaime Castillo Executive Director San Souci Ports</p>	
DAY 3 - Wednesday, October 15th	
8:00 AM	SHIPPING INSIGHT 2015 EXHIBIT (ALL DAY)
8:30 AM	NATURAL GAS ENERGY IN THE CARIBBEAN
<p>Maurice Allgrove Worley Parson</p>	
9:30 AM	THE ROLE OF TUG SERVICES IN COMPETITIVENESS OF TERMINALS AND SHIPPING LINES
<p>Marinus Lorwa Chief Operating Officer Svitzer Americas</p>	
10:45 AM	MARINE LITTER-ITS EFFECTS ON PORTS, SHIPS AND MARINE LIFE
<p>Ginny Heinsen Program Director Center for Agricultural and Forestry Development</p>	
12:30 PM	DESIGN & OPTIMIZATION OF COST EFFECTIVE WAREHOUSES
<p>Robert van Ree Sr. Logistics Consultant St. Onge Company</p>	

DAY 3 – Cont'd

12:30 PM AGM BUSINESS

TABLING OF REPORTS

OUTGOING PRESIDENT'S REMARKS

INSTALLATION OF GENERAL COUNCIL

INCOMING PRESIDENT'S REMARKS

FUTURE MEETINGS

1:00 PM CLOSING LUNCHEON

7:00 PM GALA BANQUET & AWARDS

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2013

Port Awards Competition

Started in 1987, the CSA Port Awards competition has brought recognition and respect to several marine ports across the four language groups of the Caribbean and Latin America. Many of these facilities have been recognised by the CSA for successes in various aspects of terminal operations, taking awards for Dependability, Efficiency, Growth and Development and, since 2001, Security.

Each year, the CSA's Port Award Committee compares the performance of participating ports. The Committee looks at operational efficiency, dependability of services and at programmes and initiatives implemented to achieve higher levels of productivity, growth and development. A high premium is placed on measures to make port facilities safer and more secure. At the end of the process, the CSA is able to announce to the world those Caribbean ports and terminals that have achieved high standards of operational performance.

Winners under the various categories of the annual CSA Port Awards Competition will be announced on October 15th during the AGM Gala Banquet & Awards Ceremony.